

Relationship Manager – Life Science Analytics & Economics

Position

A big-data revolution is unfolding in life science – and we are part of it. Pharmaceutical companies work with big medical databases. Patient records are being digitized. Governments opens health-care data and technically, it is easier to collect and analyze data.

DAMVAD Analytics is an internationally recognized data science consultancy. We combine big and thick data for predictive analytics. We base our services on econometric models and deep qualitative insights about human behavior.

DAMVAD Analytics is seeking a Relationship Manager with 5-6 years of relevant experience in health care analytics and economics.

Your role will be to manage key client relationships and work with our data scientists and economists to drive engagements that result in high-value data-driven solutions and innovations. The position is based in the heart of Copenhagen overlooking the Harbour.

Responsibilities

You will be responsible for managing and nurturing existing client relationships in the life science sector and executing strategies to develop and grow new clients. We need you to research, identify, and qualify new leads and to produce and generate client project proposals, presentations, and meetings. You should be able to build and maintain client relationships that cement DAMVAD Analytics' position as provider of insight in the market.

Requirements

- ✓ 5-6 years of relevant experience from management or strategic consulting, innovation or strategy.
- ✓ Experience building relationships and generating engagements with decision makers.
- ✓ Experience with leveraging data to create business value in the health care sector.
- ✓ Excellent written and verbal communication skills
- ✓ Strong presentation skills and ability to tell a compelling story using data
- ✓ A focus on and attention to detail
- ✓ MA e.g. from Economics, Political Science, Sociology, Business Administration or similar.
- ✓ Excellent people leadership - mentoring and developing teams
- ✓ Fluently speaking and writing English, as well as a Scandinavian language

We offer

- Responsibilities
- An attractive salary package
- An office full of talented colleagues
- A Nordic and international client base
- Entrepreneurial mindset
- A non-hierarchy organisation

For more information please contact:

Kristian Mørk Puggaard
Managing Partner
Telephone (direct) +45 4082 4861

Application should be send to: job@damvad.com